

Censhare Partner Program

Build your success on our proven technology

Why partner with us?

Censhare has brought digital success to over 350 large and enterprise brands with the help of it's global Partner Network.

Our solution, and our Partners' experience achieved significant successes in the Retail and CPG, Manufacturing, Banking and Insurance, Media. and Entertainment industries.





Futureproof Expansion Strategy

Integrate Censhare to any tech stack easily, and build your own custom solutions on top to unlock new scalable revenue models.



Proven Technology

Add new value to your portfolio and for your customers by providing the only end-to-end solution, backed by 20 years of experience.



Fully Supported Collaboration

Get started with Censhare easily. We provide a comprehensive technical and go-to-market onboarding for your whole team.

Ask for more details at partners@censhare.com

censhare

A clear path to growth

Partners are the key of Censhare's success.

With decades of collaboration, we built a proven path to drive success together with our partners. Here is our 4 step growth plan...

Shared Planning

We jointly define our strategy, the scope of co-operation, and we clarify the responsibilities with shared targets as basement of success.

Value Driven Improvement

As an agile, learning organization we put our customer and partner feed-back seriously, and we use it to optimize our product and go-to-market strategy.

Comprehensive Enablement

We enable all your teams, from sales to delivery with a tested enablement program. This way you can maximize the value provided for your customers

Strategic Growth

We execute joint go-tomarket activities with our partners that unlocks sustainable growth year over year.

Partnership models

Censhare offers two partnership models: one is focused on servicing, and implementing, and the other is focused on selling. Both come with extensive enablement, collaboration, and enable partners to build scalable revenue models.

Solution Partner

Focused on implementing and servicing our solutions for customers. Our collaboration provides the followings for our partners:

- Shared planning and goals
- Technical enablement program
- Ability to build and sell own solutions on Censhare
- Ability to create new recurring revenue streams through custom developed solutions

Business Partner

Our Business Partners are primarily focused on selling Censhare services. However, all the benefits available to our Solution Partners are also accessible to them. In addition to the standard partner benefits, our Business Partners also have access to the following:

- Go-to-Market enablement program
- Attractive compensation model
- Shared Go-to-Market activities with Censhare

Censhare's partner programs are designed to provide the tools, training, and go-to-market support you need to succeed. Discover how partnering with Censhare can unlock new opportunities for your business – reach out to our team today to get started.